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MyFlightSolutions™  
A Flying Software Labs Company

## Press Release

# MyFlightSolutions™ Merges with Vessix™, Creating One of Aviation's Fastest-Growing Software Companies

Named one of the "20 Most Promising Solution Providers 2016" by *CIOReview* Magazine

**ORLANDO** – Nov. 1, 2016 – On December 31<sup>st</sup>, two innovative aviation technology startups, **MyFlightSolutions™ (booth 4686)** and **Vessix™, Inc. (booth 4786)**, will officially merge to become one, according to company officials at Flying Software Labs, Inc., which wholly owns MyFlightSolutions. Post-merger, the company will maintain the MyFlightSolutions brand, providing a comprehensive suite of aviation business software modules comprised of **MyFlightFBO®**, **MyFlightCoPilot™**, **MyFlightCharter™**, **MyFlightMXShop™** and **MyFlightTrain®**. Delivered via browser-based cloud access and mobile applications, the MyFlightSolutions product suite enables aircraft operators to significantly reduce operating costs, improve asset utilization, increase profits and ensure customer satisfaction.

The MyFlightSolutions and Vessix merger leverages the proven strengths of each company, resulting in one of the world's fastest-growing technology companies in the business and general aviation industry. In fact, MyFlightSolutions was just named one of the "20 Most Promising Solutions Providers 2016" by *CIOReview* magazine in its November 2016 issue.

"This strategic merger is a game-changer for our industry, providing us with an incredibly advanced and integrated software product offering for aviation businesses that have been underserved in today's market," said MyFlightSolutions' CEO Jack M. Garzella. He further explained that MyFlightSolutions is an industry leader in integrated FBO, charter flight management and maintenance and flight training software solutions. And he said that Vessix is an industry leader in fixed based operations (FBO) point-of-sales transactions, aviation fuel management and POS credit card solutions for the aviation industry.

Importantly, MyFlightSolutions offers the only complete, **end-to-end fuel management** solution that begins at the refinery and ends with precise fueling of the aircraft, and then reconciles the entire transaction. This innovation was enabled by combining both companies' technology to provide the end-to-end view of the fuel transaction processes.

With the merger, Tom Perkins, who was a co-founder and COO for Vessix, Inc., will now serve as president of MyFlightSolutions. He stated, "This conjoining of our companies creates a powerhouse software capability for aviation businesses, one that I have not seen in my 30-plus years in business and general aviation. No one today offers the **complete software solution capability** we're now able to provide."

Other executive positions resulting from the merger include Gary West as Chief Operating Officer; Tyler Palmer, Vice President of Products; and Kacie Hinze, who now serves as Vice President of Financial Product Sales and Channel Manager.

A prime catalyst for the merger is the very large demand for FBO operations and fuel management software merged with "**best in class**" logistics management. The newly formed company will provide an easy-to-use, **fully integrated** solution set that includes complete workflow capability, top-shelf customer relationship management, and state-of-the-art inventory tracking. It also addresses the complex problem of managing and accounting for federal, state and local tax fuel taxes.

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MyFlightSolutions is a comprehensive suite of aviation business software modules that enable aviation businesses to significantly reduce operating costs, improve asset utilization and increase profits. The product suite is delivered via browser-based cloud technology as well as by native mobile applications. MyFlightSolutions offers the following integrated and flexible product suite to the aviation market:

<b>MyFlightFBO</b>	Version 2.0 for complete FBO workflow, point-of-sale, and fuel management
<b>MyFlightCoPilot</b>	Version 1.0 for mobile payments of fuel and other aviation-related transactions
<b>MyFlightCharter</b>	Version 1.5 for FAA Part 135 and Part 91 operations
<b>MyFlightMXShop</b>	Version 3.0 for FAA parts 91 and 145 aviation maintenance operations
<b>MyFlightTrain</b>	Version 7.0 for FAA parts 61, 141, and 142 aviation training operations

**MyFlightSolutions** employs a modular approach to addressing varying business requirements geared to aviation business operators' needs. The appropriate business modules are activated for the specific business needs.

For more information about the new MyFlightSolutions organization, visit [myflightsolutions.com](http://myflightsolutions.com), call 1-801-694-0242 or email [sales@myflightsolutions.com](mailto:sales@myflightsolutions.com). The two companies will form one 30x30 booth and demonstrate its suite of software solutions at NBAA's Business Aviation Convention & Exhibition (booths 4686 and 4786).

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### **About MyFlightSolutions**

MyFlightSolutions™ is a fast-growing, Salt Lake City, Utah-based aviation technology company that develops software applications for the business and general aviation industry. Founded in 2011, MyFlightSolutions was named one of the "20 Most Promising Solution Providers 2016" in the Aerospace Industry by CIOReview magazine. Wholly owned by Flying Software Labs, Inc., MyFlightSolutions is a comprehensive suite of aviation business software modules comprised of MyFlightFBO®, MyFlightCoPilot™, MyFlightCharter™, MyFlightMXShop™ and MyFlightTrain®. The product suite provides clients powerful, easy-to-use web-based systems to manage aviation-related activities, offering a offer a fresh, modern platform for clients managing fixed-base operators (FBOs), Charter Operators, Maintenance Shops and aviation flight schools. On December 31, 2016, MyFlightSolutions will merge with Vessix Inc. and continue doing business as MyFlightSolutions. For more information, visit [www.myflightsolutions](http://www.myflightsolutions) and follow MyFlightSolutions on Twitter at @MyFlightApps.

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### **About Vessix**

Founded in 2012, Vessix is an all-in-one, Software as a Service (SaaS), cloud-based business software platform for fixed-base operators (FBOs) and other business and general aviation organizations. The Vessix platform features include an elaborate point-of-sale with encrypted credit card processing, tracking of all transactions, fuel inventory management, tax reporting, facility scheduling, employee management and client details. On December 31<sup>st</sup>, 2016, Vessix will become MyFlightSolutions, as a result of a merger with Flying Software Labs.

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